

TOP 100

FOOD + BEVERAGE PACKAGING COMPANIES

METHODOLOGY

Our Top 100 food and beverage packaging companies list uses sources that include annual company reports, news reports, company websites and direct company contacts. Sales are based on calendar year 2018 or the most recent fiscal year that conforms to that timeframe. We used XE, the online currency counter (xe.com), where necessary. We have also used resources to separate out food and beverage revenue from other segment revenue. Some companies are marked with an asterisk to indicate an estimate when one of the following occurred: It was impossible to get a breakdown of food vs. other segments; it's a private company and news sources reported the data, not the company directly; or no new information could be found, resulting in reporting 2017's revenue.

RANK	COMPANY & HEADQUARTERS	KEY BRANDS	2018 TOTAL REVENUE (IN U.S. \$B)
1	Nestlé Vevey, Switzerland	Hot Pockets, Purina, Dreyer's, Stouffer's, Nestlé, Lean Cuisine, Perrier, Nesquik, Nescafé, Nestlé Pure Life, S. Pellegrino	93.40
2	PepsiCo Purchase, NY	Lay's, Quaker, Doritos, Ruffles, Tostitos, Fritos, Pepsi, Gatorade, Tropicana, Aquafina, Mountain Dew, Lipton, Naked, Starbucks RTD	65.00
3	Anheuser-Busch InBev Leuven, Belgium	Bud, Bud Lite, Corona, Stella Artois, Beck's, Modelo Especial, Michelob Ultra	54.60
4	JBS Greeley, CO	Swift, Cedar River Farms, Pilgrim's Pride	49.70
5	Tyson Foods Springdale, AR	Tyson, Wright, Jimmy Dean, Hillshire Farm, Sara Lee, Ball Park	40.00
6	Mars International McLean, Virginia	M&M's, MilkyWay, Dove, Skittles, Whiskas, Uncle Ben's, Pedigree, Royal Canin	35.00
7	Coca-Cola Atlanta, GA	Coca-Cola, Powerade, Fanta, Dasani, Odwalla, Honest tea, Minute Maid, Sprite, Glacéau smartwater	31.70
8	Cargill Minneapolis, MN	Sterling Silver, Rumba, Diamond Crystal, Truvia, Angus Pride	30.40

RANK	COMPANY & HEADQUARTERS	KEY BRANDS	2018 TOTAL REVENUE (IN U.S. \$B)
9	Danone Paris, France	Danone, Activia, Actimel/DanActive, Dannon, Silk, So Delicious, Earthbound Farm	29.10
10	Heineken Amsterdam, Netherlands	Heineken, Amstel, Anchor, Dos Equis, Foster's, Newcastle Brown	26.50
11	Kraft Heinz Chicago, IL	Kraft, Oscar Mayer, Heinz, Ore-Ida, Jell-O, Velveeta, Planters	26.30
12	Mondelēz International Northfield, IL	Belvita, Honey Maid, Cadbury, Ritz, Trident, Oreo, Wheat Thins, Chips Ahoy!	25.90
13	Starbucks Seattle, WA	Starbucks, Seattle's Best, Teavana, Tazo	25.30
14	FEMSA Monterrey, Mexico	Coca-Cola, Fresca, Powerade, Sprite,Fanta, Ciel, Delaware Punch, Santa Clara	25.10
15	WH Group Ltd. Hong Kong, China	Smithfield, Shanghai, John Morrell, Armour, Eckrich, Farmland, Margherita	22.60
16	Associated British Foods London, U.K.	Mazola, Tone's, Durkee, Spice Islands, Karo	20.80
17	Fonterra Auckland, New Zealand	Anchor, Anlene, Tip Top	20.40
18	Unilever London, U.K.	Hellmann's, Knorr, Ragu, Cup-a-Soup, Breyers, Magnum, Ben & Jerry's	20.20
19	Asahi Group Holdings Tokyo, Japan	Asahi, Schweppes, Peroni, Real Iced Tea Co., Estella, Frantelle, Pepsi, Gatorade, Mountain Dew, Voss, Woodstock Bourbon	19.20
20	Kerry Foods Tralee, Ireland	Dairy gold, Richmond, Denny, Fridge Raiders, Strings & Things, LowLow	19.20
21	Lactalis International Mayenne, France	Stonyfield, Bridel, Président, Galbani, Precious, Parmalat, Lactel, Santal, Société, Celia	18.50
22	Kirin Holdings Tokyo, Japan	Kirin Ichiban, Four Roses	17.50
23	CJ Cheiljedang Seoul, Korea	SPAM, Bibigo, Petitzel, Sandra O'fresh, O'nature	17.00
24	Diageo London, U.K.	Ketel One, Crown Royal, Guinness, Captain Morgan, Smirnoff, Bailey's, Tanqueray	16.70
25	General Mills Minneapolis, MN	Fiber One, Pillsbury, Cascadian Farm, Häagen-Dazs, Annie's, Chex, Lärabar, Blue Buffalo	16.60
26	Grupo Bimbo Mexico City, Mexico	Mrs Baird's, Bimbo, Brownberry, Thomas, Entenmann's	15.00

RANK	COMPANY & HEADQUARTERS	KEY BRANDS	2018 TOTAL REVENUE (IN U.S. \$B)
27	Land O' Lakes Arden Hills, MN	Land O'Lakes, Alpine Lace, Kozy Shack	14.90
28	Uni-President Tainan, Taiwan	Uni-President, Science Noodles, PetLife, Baby Dog, Kikkoman	14.30
29	Coca-Cola European Distributors Middlesex, U.K.	5 Alive, Coca-Cola, Powerade, Chaudfontaine, Sprite, Honest tea, Nestea, Monster, Ocean Spray, Glacéau smartwater	13.60
30	Dairy Farmers of America Kansas City, KS	Borden Cheese, Keller's Creamery, Cache Valley	13.6
31	Kellogg, U.S. Battle Creek, MI	Special K, Kashi, Eggo, Pop-Tarts, Nutri-Grain	13.50
32	Ferrero Turin, Italy	Ferrero, tic tac, Nutella, Kinder	12.00
33	Inner Mongolia Yili Hohhot, China	Yili	11.90
34	Arla Foods Viby, Denmark	Arla, Dano, Lurpack, Yeo Valley	11.80
35	Suntory Beverage & Food Tokyo, Japan	Jim Beam, Maker's Mark, Orangina, Yamazaki, also a Pepsi distributor	11.70
36	Meiji Holdings Tokyo, Japan	Meiji, D.F. Stauffer Biscuit Co.	11.40
37	Mowi ASA Bergen, Norway	Mowi, Appeti Marine, Admirals, Harbour Salmon Co.	11.40
38	NH Foods Ltd. Osaka, Japan	SCHAU ESSEN, Kamakura Ham, ROLF, Nippon Luna	11.12
39	Molson Coors Denver, CO	Coors, Blue Moon, Molson, Dos Equis, Miller, Leinenkugel	10.80
40	Pernod Ricard Paris, France	Absolut, Kahlúa, Jameson, Malibu, The Glenlivet, Beefeater	10.70
41	China Mengniu Dairy Causeway Bay, Hong Kong	Mengniu, Just Yogurt, Suibian, Champion, Yoyi C	10.40
42	Saputo Montreal, Canada	DCI Cheese, Frigo, Dragone, Dairystar, Friendship Dairies	10.00
43	Kweichow Moutai Zunyi, China	Moutai	10.00
44	Carlsberg Copenhagen, Denmark	Carlsberg, Kronenbourg 1664, Holsten, Tuborg Gold, Baltika no. 3	9.90
45	Campbell Soup Camden, NJ	Campbell's, Plum Organics, Pepperidge Farm, Prego, Garden Fresh, Pace, Swanson, Snyder's Lance	9.80

Ferrero purchased Nestlé U.S. candy business in 2018.

Moutai is the leading brand of baijiu in China. Many former U.S. presidents were known to drink the fermented "white liquor."

RANK	COMPANY & HEADQUARTERS	KEY BRANDS	2018 TOTAL REVENUE (IN U.S. \$B)
46	McCain Foods Florenceville, New Brunswick, Canada	McCain, Ore-Ida	9.80*
47	Hormel Austin, TX	Hormel, Jennie-O, Dinty Moore, SPAM, Wholly Guacamole, Applegate, Justin's	9.60
48	Keurig Dr Pepper Plano, TX	Green Mountain, Dr Pepper, Snapple, Peet's Coffee	9.00
49	Conagra Brands Chicago, IL	Hunt's, Chef Boyardee, Orville Redenbacher's, Egg Beaters, Marie Callender's, Reddi-wip, Slim Jim, Birds Eye, Duncan Hines and Hungry-Man	8.90
50	ARCA Continental Monterrey, Mexico	Bokados, Coca-Cola brands, Santa Clara	8.30
51	BRF Brasil Foods São Paulo, Brazil	Miss Daisy, Hot n Kickin', Banvit, Deline, Kidelli, Grabits	8.20
52	Constellation Brands Victor, NY	Robert Mondavi, Clos du Bois, SVEDKA, Black Box, Corona, Arbor Mist	8.10
53	Oetker Group Bielefeld, Germany	Oetker, Dr. Oetker	7.95
54	Coca-Cola HBC Brüttsellen, Switzerland	Coca-Cola, Fanta, Sprite, Fusetea, Valser, Monster, AdeZ	7.9
55	Hershey Co. Hershey, PA	Hershey's, Kit Kat, Twizzlers, York, Lancaster	7.80
56	JM Smucker Orrville, OH	Jif, Smucker's, Pillsbury, Hungry Jack, Knott's, 9Lives, Meow Mix, Nature's Recipe, Milk Bone, Big Heart	7.70
57	ThaiBev Bangkok, Thailand	Chang, Archa, Federbräu	7.45
58	Red Bull GmbH Fuschl, Austria	Red Bull, ORGANICS	7.39
59	Agropur Saint-Hubert, Quebec	Agropur, Natrel, BiPro, Masters Reserve, Schroeder	6.70
60	Perdue Farms Salisbury, MD	Purdue, Harvestland	6.60
61	Post Holdings St. Louis, MO	Better Oats, Honey Bunches of Oats, Mom's Best cereals, Simply Potatoes	6.30
62	Bacardi Hamilton, Bermuda	Bacardi, Patrón, Captain Morgan, Martini, Bombay Sapphire, Dewar's, Grey Goose, Cazadores	6.30
63	Treehouse Foods Oakbrook, IL	Bay Valley Foods, Flagstone Foods, Treehouse Private Brands	5.81
64	Yum Brands Louisville, KY	Yum	5.70

U.S. operations began last year.

Constellation Brands Inc. to sell wine brands, including Clos du Bois and Mark West, to E & J Gallo Winery.

Bacardi acquired Patrón Spirits International AG.

RANK	COMPANY & HEADQUARTERS	KEY BRANDS	2018 TOTAL REVENUE (IN U.S. \$B)
65	Total Produce Dundalk, Ireland	Natureipe, Dole, Fresh Express	5.65
66	McCormick Baltimore, MD	McCormick, Lawry's, Kitchen Basics, Old Bay, Zatarain's	5.40
67	Wuliangye Yibin Yibin, China	Wuliangye, Tiandichun	5.20
68	LVMH Moët Hennessy Paris, France	Moët & Chandon, Belvedere, Hennessy, Dom Pérignon, Veuve Clicquot, Krug	5.14
69	Schreiber Foods Greenbay, WI	American Heritage, Cooper	5.10
70	E&J Gallo Winery Modesto, CA	Gallo, Bella Sera, Starborough, Mirassou, Boone's Farm, André, Barefoot Cellars	4.80*
71	Jacobs Douwe Egberts Amsterdam, Netherlands	Douwe Egberts, Gevalia, Tassimo	4.70
72	The Wonderful Company Los Angeles, CA	Fiji Water, POM Wonderful, Landmark Wines, Wonderful Pistachios and Almonds, Wonderful Halos	4.60
73	Ito En Tokyo, Japan	Jay Street Coffee, Ito En shot, Teas' Tea	4.53
74	Sapporo Holdings Tokyo, Japan	Sapporo, Anchor	4.51
75	Dole Foods Westlake Village, CA	Dole	4.49*
76	Fresh Del Monte Produce Inc. Coral Gables, FL	Del Monte	4.49
77	Lindt & Sprungli Kilchberg, Switzerland	Lindt, Ghirardelli, Caffarel, Russell Stovers	4.40
78	Flowers Foods Thomasville, GA	Nature's Own, Home Pride, Cobblestone Bread Co, Blue Bird, Sunbeam, Wonder	3.95
79	Barilla Group Parma, Italy	Barilla, Wasa, Misko, Pan di Stelle	3.90
80	Monster Beverage Corona, CA	Monster, NOS, Full Throttle	3.80
81	Rich Products Corp. Charlotte, NC	SeaPak, Rich's, Farm Rich	3.80
82	Maple Leaf Foods Inc. Toronto, Ontario, Canada	Maple Leaf, Swift, Larsen, Schneiders, Lightlife Foods	3.49

Total Produce inked a deal for a 45% stake in Dole.

Sales to Wal-Mart amounted to approximately 10% of Del Monte's total net sales in 2018.

RANK	COMPANY & HEADQUARTERS	KEY BRANDS	2018 TOTAL REVENUE (IN U.S. \$B)
83	Lamb Weston Eagle, ID	Alexia, Lamb Weston, Canola Quick, Yukon Selects, Sweet Things	3.42
84	Brown-Forman Corp. Louisville, KY	Jack Daniel's, Collingwood, Canadian Mist, Woodford Reserve, El Jimador, Herradura	3.30
85	Sanderson Farms Laurel, MS	Sanderson Farms	3.23
86	Pinnacle Foods Parsippany, NJ	Vlasic, Earth Balance and EVOL	3.20
87	Rosen's Diversified Fairmont, MN	Rosen's, Great American Steak Co., Sheboygan Sausage	3.10*
88	Great Lakes Cheese Co. Hiram, OH	Adams Reserve, American Accent, Great Lakes, Rico Mia, Thoughtful Organics	3.10
89	Chiquita Brands International (part of the Cutrale-Safra Group) Charlotte, NC	Chiquita, Fresh Express	3.09*
90	Charoen Pokphand Foods Bangkok, Thailand	CPF	2.90
91	The Schwan Food Co. Marshall, MN	Freschetta, Red Baron, Tony's, Mrs. Smith's, Pagoda, Edwards, Larry's	2.60
92	Foster Farms Livingston, CA	Foster Farms	2.40
93	Hill's (subsidiary of Colgate-Palmolive) Tokepa, KS	Science Diet, Hill's	2.30
94	Gruma S.A.B. San Pedro, Mexico	Mission, Guerrero, La Cima, Rumba	2.16
95	HP Hood Lynnfield, MA	Hood, and under license: Lactaid, Stoneyfield, Almond Breeze	2.10
96	Luzhou Lao Jiao Luzhou, China	National Cellar 1573 Customized Liquor, National Cellar 1573, Luzhou Laojiao Tequ	1.70
97	Dean Foods Dallas, TX	Dean's, Meadow Gold, Country Fresh, Swiss Premium, Garelick Farms, Organic Valley Fresh	1.65
98	Chobani Norwich, NY	Chobani	1.50
99	Diamond Pet Food Meta, MO	Diamond	1.50
100	Borden Dairy Dallas, TX	Borden milk	1.20*

Conagra acquired Pinnacle Foods in 2018.

Schwan sold most of its business to South Korean food giant CJ CheilJedang in November 2018.